

FACEKEY 2027: MAKE IT HAPPEN!

THE 2027 INTEGRATOR'S GUIDE

More Projects. Better Profits. A Stronger Business.

INTRODUCING FACEKEY FIRSTSTEP™

Your First Installation. Our Team Beside You.

New to FaceKey? Our engineering team will work directly with you on your first installation, helping your technicians prepare, configure, and get started with confidence.

Why FaceKey is worth your attention: practical biometric security, new modernization opportunities, and a manufacturer invested in your success.



FaceKey 2027 Integrator Guide

More Projects. Better Profits. A Stronger Business.

Every security integrator faces the same competitive pressures: finding qualified technicians, controlling installation costs, winning new contracts, and protecting profit margins. FaceKey offers a practical, reader-centric approach to biometric access control designed to make your existing team more productive and your business more profitable.[]

Section 1: Improve Your Project Economics

Grow Your Business Without Adding Headcount

In suitable new installations, FaceKey's reader-centric project design eliminates traditional control panels, reducing associated cabling and installation steps. By shifting intelligence directly to the door, your crew spends less time on a single deployment, freeing up skilled technician hours for the next project.

- **Maximize Labor Utilization:** Reduce structural panel installation hours by up to 25% on compatible system architectures.
- **Better Project Profit Margins:** Lower equipment complexity and fewer field components translate directly into stronger project gross profits.
- **No Recurring FaceKey Software Fees:** FaceKey does not charge recurring software licensing fees, giving you a competitive edge when bidding against high-overhead legacy brands.

Section 2: Phased Modernization with the FaceKey Smart Bridge™

Upgrade Legacy Systems Without a Disruptive Tear-Out

Your clients want better security, but they do not want to discard their substantial legacy investments. The **FaceKey Smart Bridge** software synchronizes relevant data between a compatible legacy access control database and FaceKey's reader-centric platform. This allows both networks to operate seamlessly as one coordinated solution.

- **Target Sensitive Doors First:** Install face and fingerprint recognition where genuine identity verification matters most, while leaving supported legacy card readers operating elsewhere.
- **Maintain Familiar Reporting:** End users retain their established management and reporting functions while gaining a clear path toward reader-centric access control.
- **Overcome Client Resistance:** Turn a costly "replace everything" objection into an ongoing, phased modernization plan that fits your client's budget and timeline.

Section 3: Introducing FaceKey FirstStep™

Your First Installation. Our Engineering Team Beside You.

Trying a new product line should never mean taking unnecessary risks with your hard-earned client relationships. With the **FaceKey FirstStep** program, a qualified FaceKey engineer will work directly with your team to review your first application, assist with network configuration, and ensure a flawless deployment.

We back our integrator partners with comprehensive system planning, a free software development kit (SDK), responsive Zoom training, and evaluation units.

Ready to Modernize Your Access Control Offerings?

Let's talk. Contact FaceKey Corporation today at sales@facekey.com or call (210) 826-8811 to discuss your first project. Whether you are addressing a new build or a complex retrofit, we will help you map out a high-margin biometric solution with absolutely no obligation.

FaceKey Always Supports Integrators

Your Success Is Our Priority

From planning to installation and beyond, our team is with you every step of the way.



Expert Support

Work directly with our engineering team.



Installation Assistance

Help with preparation, configuration, and setup.



Training & Resources

Documentation, best practices, and technical guidance.



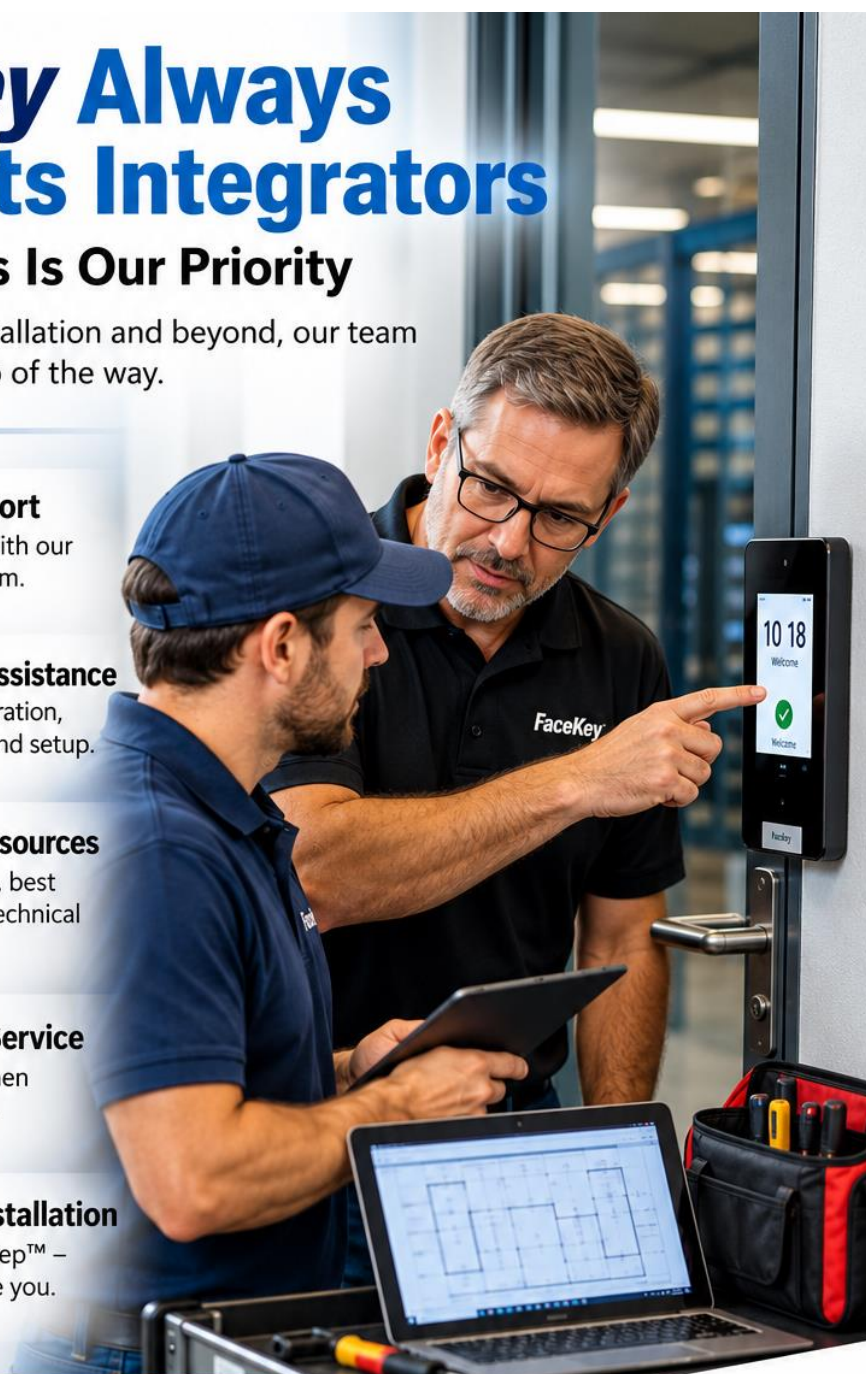
Responsive Service

Get answers when you need them.



Your First Installation

FaceKey FirstStep™ – our team beside you.



A STRONGER PARTNERSHIP BUILDS MORE OPPORTUNITIES

Practical biometric security.
New modernization opportunities.
A manufacturer invested in your success.



FaceKey™



210-826-8811
210-393-7018



sales@facekey.com



www.facekey.com



900 NE Loop 410, Ste. D401
San Antonio, TX 78209

FaceKey™